



Denise Kramer

Denise Kramer, CSP

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eet Denise Kramer, a Certified New Home Sales Professional (CSP) who is passionate about helping people find and/or build the home of their dreams. Serving in the real estate industry for over 25 years, Denise says, "I believe in treating my clients with honesty and integrity. My work ethic reflects this in the time and care that I take with each and every person, whether or not they purchase a home from me."

As a clear indication of her dedication, Denise obtained her CSP designation to add further value to the clients she assists as they make one of life's most important decisions, purchasing or building a home. Through this intense certification course focused on mastering the craft of new home sales, Denise received extensive training, fully equipping her to cover all stages of the homebuilding process from the initial contact with the customer to the final walk-through and the closing itself. "Having someone with this CSP designation is a huge advantage to homebuyers," explains Denise, "as it offers a smoother transition when moving from one step to the next and helps them in their buying decision."



Seeking to broaden her area of expertise, Denise joined the sales team at Sarasota National, a WCI/ Lennar Community, over four years ago. "Since I specialize in 'lifestyle' communities and am well versed with bundled golf and amenity-driven communities," she says, "I felt that this Venice neighborhood would be a great fit for me."

Denise chose to work for Sarasota National because of its uniqueness in offering something to everyone whether or not they golf. As a community of over 2,400 acres of land and with more than 1,300



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designated for preservation, conservation, and open space, Denise reveals, "It's a nature lover's paradise that provides all the advantages of luxury country club living, plus a relaxed, casual atmosphere that makes our homeowners feel like they are on vacation 365 days a year."

arasota National provides a plethora of amenities including a 32,000-square-foot resort-style clubhouse campus featuring formal and casual dining. The 7,000-square-foot fitness facility features two fitness studio rooms and, in the two-roomed U-Topia Spa, homeowners can enjoy relaxing massages and facials. A beautiful resortinspired pool, complete with lap lanes and a beach entry, invites residents to take a swim and the tiki bar offers a relaxing atmosphere, ideal for winding down after a long day. Active individuals will appreciate that there are six Har-Tru tennis courts, four pickleball courts, two bocce ball courts, and even a dog park to take their four-legged friends on walks!

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Available for purchase with or without a golf membership, homes range from 1,375 square feet to more than 3,100 square feet of airconditioned living space. Prices start in the low \$200s for Coach Homes and the high \$200s to low \$300s for Carriage Homes. A variety of single-family Patio, Executive, and Estate Homes, spanning from the low \$300s to the high \$600s, are also offered.

At Sarasota National, you'll find everything you would want and more in an ideal resort-style community. Ready to take a closer look? Denise Kramer is standing by to help make your home buying experience a smooth and seamless process. "Call me today," she invites, "and let me help make your dream of owning a home in paradise, a reality!"

For more information about this advertorial, to make an appointment, or to schedule a tour, call Denise Kramer at 239.849.2123. Sarasota National is located at 23114 Copperleaf Drive in Venice.

